MARCO FARAVELLI

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The University of Queensland
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FIELDS OF INTEREST

- Political Economy, Experimental Economics, Behavioral Economics.

CURRENT POSITION

• Associate Professor, School of Economics, The University of Queensland. 2017–present

EDITORIAL POSITIONS

• Coordinating Editor, *Theory and Decision*. 2022–present

PREVIOUS EMPLOYMENT

• Senior Lecturer in Economics, School of Economics, The University of Queensland. 2013–2016
• Lecturer in Economics, School of Economics, The University of Queensland. 2010–2013
• Lecturer in Economics, School of Economics & Finance, University of St Andrews. 2007–2010

VISITING POSITIONS

• Visiting Scholar, Institute for Markets and Strategy, WU Vienna. Aug–Nov 2019
• Visiting Scholar, Department of Economics, University of Pittsburgh. Jan–May 2010

EDUCATION

• Ph.D. in Economics, University of Edinburgh. 2007
• M.Sc. in Economics, with Distinction, University of Edinburgh. 2003
• B.A. in Economics and Business, summa cum laude, Università di Milano Bicocca. 2002

PUBLICATIONS

Articles

1. "Procedural Barriers to Political Candidacy: Gender, Discouragement and Candidate Persistence" (2026), with U. Khalil and S. Ponnusamy, *Economic Journal*, 136 (676), 1440–1473.
2. "What Drives Voter Turnout? Experimental Insights on Collectivism and Probability Weighting" (2026), with B. Gordon, J. Huisman and V. te Velde, *Theory and Decision*, 100, 427–449.
3. "Conflict in the Pool: A Field Experiment" (2023), with L. Balafoutas, H. Fornwagner and R. Sheremeta, *Journal of Economic Behavior and Organization*, 215, 60–73.
4. "Relative Performance Feedback in Education: Evidence from a Randomized Controlled Trial" (2021), with L.I. Dobrescu, R. Megalokonomou and A. Motta, *Economic Journal*, 131 (640), 3145–3181.
5. "Fair Allocation of Scarce Medical Resources in the Time of Covid-19: What Do People Think?" (2021), with F. Fallucchi and S. Quercia, *Journal of Medical Ethics*, 47 (1), 3–6.
6. "Generalized Majority Rules: Utilitarian Welfare in Large but Finite Populations" (2021), with P. Man, *Economic Theory*, 72 (1), 21–48.
7. "Costly Voting: A Large-scale Real Effort Experiment" (2020), with K. Kalayci and C. Pimienta, *Experimental Economics*, 23, 468–492.

8. "Welfare Comparison of Electoral Systems under Power Sharing" (2016), with P. Man and B. Nguyen, *Social Choice and Welfare*, 47 (2), 413–429.
9. "Mandate and Paternalism: A Theory of Large Elections" (2015), with P. Man and R. Walsh, *Games and Economic Behavior*, 93, 1–23.
10. "Selection, Tournaments, and Dishonesty" (2015), with L. Friesen and L. Gangadharan, *Journal of Economic Behavior and Organization*, 110, 160–175.
11. "(Don't) Make My Vote Count" (2015), with S. Sanchez Pagés, *Journal of Theoretical Politics*, 27 (4), 544–569.
12. "Economic Incentives and Social Preferences: Causal Evidence of Non-Separability" (2014), with L. Stanca, *Journal of Economic Behavior and Organization*, 108, 273–289.
13. "The Effect of Power Imbalances on Incentives to Make Non-Contractible Investments" (2013), with O. Kirchkamp and H. Rainer, *European Economic Review*, 61, 169–185.
14. "Single versus Multiple-Prize All-Pay Auctions to Finance Public Goods: An Experimental Analysis" (2012), with L. Stanca, *Journal of Economic Behavior and Organization*, 81 (2), 677–688.
15. "When Less is More: Rationing and Rent Dissipation in Stochastic Contests" (2012), with L. Stanca, *Games and Economic Behavior*, 74 (1), 170–183.
16. "The Important Thing Is not (Always) Winning but Taking Part: Funding Public Goods with Contests" (2011), *Journal of Public Economic Theory*, 13 (1), 1–22.
17. "A Prize to Give for: An Experiment on Public Good Funding Mechanisms" (2010), with L. Corazzini and L. Stanca, *Economic Journal*, 120 (547), 944–967.
18. "How Context Matters: A Survey Based Experiment on Distributive Justice" (2007), *Journal of Public Economics*, 91 (7–8), 1399–1422.

Textbooks

1. *Principles of Economics*, first edition (2019), I. Dobrescu, A. Motta, M. Faravelli and S. McWhinnie.
2. *Principles of Microeconomics*, first edition (2015), I. Dobrescu, A. Motta, M. Faravelli and S. McWhinnie.

WORKING PAPERS

- "Uninformed Voting and Information Aggregation: Experimental Evidence", with R.C. Bayer and C. Pimienta. Under review.
- "Terrorism and Local Economic Development", with S. Ponnusamy. Under review.

RESEARCH IN PROGRESS

- "Prejudice, Stereotypes, and Elections", with R.C. Bayer, J. Huisman and C. Pimienta.
- "The Devil You Know: How Status Quo Bias Can Influence Elections", with J. Huisman and V. te Velde.
- "Social Pressure and Voting Behavior", with C. Crittenden and V. te Velde.
- "Misinformation and Polarization", with P. Matthews, A. Robbett and V. te Velde.
- "Children and Civic Disengagement: Evidence from Multiple Births", with H. Yuan.
- "Breaking Bad in the Eighteenth Century", with U. Khalil.

GRANTS

- ARC Discovery Project — $221,910 (Lead Chief Investigator) for the project Voter Behaviour and Polarisation: The Role of Social Preferences, with V. te Velde. 2022–2026
- ARC Discovery Project — $213,000 (Lead Chief Investigator) for the project Information Acquisition and Voting Behaviour, with C. Pimienta and H. Yuan. 2019–2023
- UNSW Business School Breakthrough Research Grant — $60,000 for the project Good Decisions in Education: The Smart Tech and Education Project (STEP), with I. Dobrescu, A. Motta, R. Holden, M. King, V. Panchenko, K. Ooi, M. Coffey and S. McWhinnie. 2018
- ARC Discovery Project — $139,000 for the project Legitimacy and Representation: A Comprehensive Study of Electoral Systems and Strategic Voting Behaviour, with C. Pimienta and G. Gratton. 2014–2016

• UQ Collaboration and Industry Engagement Fund (CIEF) — $69,618 for the project The Design of a Market for Tradeable Emissions Permits for Water Pollution in Coastal Catchments, with S. McDonald and R. Tourky. 2011

FELLOWSHIPS AND AWARDS

• UQ Citation for Outstanding Contributions to Student Learning, The University of Queensland. 2019
• Excellence in Education Award for Building Integrated Learning Environments — Faculty of Business, Economics and Law, The University of Queensland. 2018
• Award for Excellence in Teaching: Small Undergraduate Courses — School of Economics, The University of Queensland. 2012

PRESENTATIONS

Seminars and Invited Presentations

• The University of Sydney (Australia); Macquarie University (Australia); King's College London (UK). 2026
• RMIT University (Australia); University of Melbourne (Australia). 2025
• Monash University (Australia). 2024
• University of Aarhus (Denmark); University of Verona (Italy); University of Bergamo (Italy); 1st Resilient Democracy Lab Workshop, UNSW (Australia). 2023
• UQ, School of Psychology (Australia). 2022
• Università di Padova (Italy); Università Cattolica di Milano (Italy); University of Exeter (UK); Humboldt University (Germany); GATE Lyon (France); Università di Bologna (Italy); Masaryk University (Czech Republic); WU Wien (Austria); Behavioral Public Economics Workshop, WU (Austria). 2019
• ABC Workshop, The University of Sydney (Australia); The University of Melbourne (Australia); Queensland University of Technology (Australia); Deakin University (Australia); University of Technology Sydney (Australia). 2018
• University of Edinburgh (UK); University of New South Wales (Australia). 2017
• Keio University (Japan); Monash University (Australia). 2016
• Monash University (Australia). 2014
• University of Western Australia (Australia). 2013
• University of Technology Sydney (Australia); Università di Milano Bicocca (Italy); University of Adelaide (Australia); University of New South Wales (Australia); University of Edinburgh (UK). 2012
• Queensland University of Technology (Australia); University of Melbourne (Australia); Victoria University of Wellington (New Zealand); Higher School of Economics (Russia); New Economic School (Russia). 2011
• University of Queensland (Australia); Universidade Nova de Lisboa (Portugal); University of Pittsburgh (USA); University of Nottingham (UK); Middlebury College (USA); Purdue University (USA); University of Cologne (Germany); European School on New Institutional Economics (France); Monash University (Australia). 2010
• University of Edinburgh (UK); University of Aberdeen (UK); Universidad de Alicante (Spain). 2008–2009
• University of Stirling (UK); University of St Andrews (UK); University of Aberdeen Business School (UK); Norwegian School of Economics and Business Administration (Norway); Workshop on Social and Moral Norm in Intentional Action, CSMN Oslo (Norway). 2006–2007

Conferences

• ESA European Meeting, Barcelona (Spain); ANZWEE, Dunedin (New Zealand). 2026
• EWBEE 2025, Barcelona (Spain); M-BEES, Maastricht (Netherlands). 2025
• ESA World Meeting, Vancouver (Canada); ESA European Meeting, Dijon (France). 2019
• ESA Australasian Meeting, Brisbane (Australia). 2018
• ESA European Meeting, Vienna (Austria). 2017
• ESA European Meeting, Bergen (Norway); ANZWEE, Brisbane (Australia). 2016

- Workshop IO 2014, Alberobello (Italy). 2014
- ESA World Meeting, Zurich (Switzerland); ANZWEE, Brisbane (Australia). 2013
- AETW, Sydney (Australia); MPSA, Chicago (USA); SAEe 2012, Vigo (Spain). 2012
- PET Conference, Bloomington (USA). 2011
- ESA World Meeting, Copenhagen (Denmark); ANZWEE, Sydney (Australia). 2010
- IMEBE Conference, Granada (Spain); EEA Annual Conference, Barcelona (Spain); ESA European Meeting, Innsbruck (Austria). 2009
- World Congress of the Game Theory Society, Evanston (USA); ESA International Conference, Pasadena (USA). 2008
- RES Annual Conference, Warwick (UK); Second Ph.D. Presentation Meeting, London (UK). 2007
- ESA International Meeting, Nottingham (UK); International Conference on Game Theory, SUNY Stony Brook (USA); Spring Meeting of Young Economists, Sevilla (Spain). 2006
- ESA International Meeting, Amsterdam (Netherlands); Spring Meeting of Young Economists, Warsaw (Poland); Annual Conference of the European Public Choice Society, Berlin (Germany); Annual Conference of the Scottish Economic Society, Perth (UK). 2004

Public Engagement

- Invited Address, "Moving to Meloni: The 2022 Italian Elections in a Changing Europe," Australian Institute of International Affairs. 2022

TEACHING EXPERIENCE

- **Undergraduate:** Introductory Microeconomics, Economics for Business, Public Finance, Public Economics, Human Resource Economics, Economics of Business Strategy, PPE capstone courses (History of Economic Thought, team research project, honours thesis).
- **Graduate:** Public Economics.

SUPERVISION

PhD

- Joshua Huisman (Principal, awarded 2026; co-author of three papers).
- Zhiwen Wang (Principal, current).
- Cameron Murray (Associate, awarded 2016).

Honours and Master's

- Callun Crittenden (Master of Economics, current; co-author).
- Zhiwen Wang (Master of Economics, 2022).
- Serena Huang (Bachelor of Economics (Honours), awarded 2025).
- Bang Nguyen (Bachelor of Economics (Honours), awarded 2013; co-author).
- 36 Bachelor of Politics, Philosophy and Economics (Honours) theses, 2020–2025.

ADMINISTRATIVE DUTIES

- Member, Faculty Promotion and Confirmation Committee, Faculty of Business, Economics and Law, UQ. 2026–present
- Leader of the Bachelor of Politics, Philosophy and Economics (Honours), UQ. 2023–present
- Director of Higher Degree by Research, School of Economics, UQ. 2021–2023
- Founder and Director, UQ Behavioural and Experimental Science Cluster (BESC), now the Centre for Unified Behavioural and Economic Sciences (CUBES), UQ. 2019–2021
- Chair of the Marketing Committee, School of Economics, UQ. 2015–2018
- Research Higher Degree Coordinator, School of Economics, UQ. 2014–2015
- School Seminar Organizer, School of Economics, UQ. 2011–2013
- Member, Search and Visitors Committee, School of Economics, UQ. 2011–2013
- School Seminar Organizer, School of Economics & Finance, University of St Andrews. 2008–2010

PROFESSIONAL SERVICE

- UQ representative on the consortium of universities (UQ, UNSW, ANU, Monash, Melbourne, UWA) organizing the annual Australasian PhD Conference in Economics and Business. 2016–present
- Organizer, 34th Australasian PhD Conference in Economics and Business (UQ). 2021
- Founder and Scientific Committee member, Australian Political Economy Network (APEN); organizer of the 8th APEN Workshop at UQ. 2014–present

REFEREEING ACTIVITY

American Journal of Political Science, *Econometrica*, *Economica*, *Economic Inquiry*, *Economics of Education Review*, *The Economic Journal*, *Economic Record*, *Economics Letters*, *Economics & Philosophy*, *European Economic Review*, *Experimental Economics*, *Games and Economic Behavior*, *International Economic Review*, *Journal of Conflict Resolution*, *Journal of Economic Behavior and Organization*, *Journal of Economic Inequality*, *Journal of Economic Psychology*, *Journal of Economic Surveys*, *Journal of Economic Theory*, *Journal of Institutional and Theoretical Economics*, *Journal of Law and Economics*, *Journal of Public Economics*, *Journal of Public Economic Theory*, *Kyklos*, *Labour Economics*, *Management Science*, *Mathematical Social Sciences*, *Metroeconomica*, *Review of Behavioral Economics*, *Review of Economics and Statistics*, *Scandinavian Journal of Economics*, *Social Choice and Welfare*.

LANGUAGES

- Italian (native), English, Spanish, Catalan.