

MARCO FARAVELLI

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| Nationality | Italian, Australian | Phone | +61 (0)7 3365 6287 |
| Address | School of Economics The University of Queensland Level 5, Colin Clark Building (39) St Lucia, Brisbane, QLD 4072 Australia | Fax | +61 (0)7 3365 7299 |
| URL | www.marcofaravelli.com | Email | m.faravelli@uq.edu.au |

FIELDS OF INTEREST

- Experimental Economics, Behavioral Economics, Political Economy.

CURRENT POSITION

- Associate Professor, School of Economics, The University of Queensland.

PREVIOUS EMPLOYMENT

- Senior Lecturer in Economics, School of Economics, University of Queensland. *2013-2016*
- Lecturer in Economics, School of Economics, University of Queensland. *2010-2013*
- Lecturer in Economics, School of Economics & Finance, University of St Andrews. *2007-2010*

VISITING POSITIONS

- Visiting Scholar, Institute for Markets and Strategy, WU Vienna. *August-November 2019*
- Visiting Scholar, Department of Economics, University of Pittsburgh. *January-May 2010*

EDUCATION

- Ph.D. in Economics, University of Edinburgh. *2007*
- M.Sc. in Economics, with Distinction, University of Edinburgh. *2003*
- Laurea in Economia e Commercio, *summa cum laude*, Università di Milano Bicocca. *2002*

PUBLICATIONS

Articles

1. “Relative Performance Feedback in Education: Evidence from a Randomized Controlled Trial” (2021), with L.I. Dobrescu, R. Megalokonomou and A. Motta, *Economic Journal*, accepted.
2. “Fair Allocation of Scarce Medical Resources in the Time of Covid-19: What Do People Think?” (2021), with F. Fallucchi and S. Quercia, *Journal of Medical Ethics*, 41 (1), 3-6.
3. “Generalized Majority Rules: Utilitarian Welfare in Large but Finite Populations” (2020), with P. Man, *Economic Theory*, forthcoming.

4. “Costly Voting: A Large-scale Real Effort Experiment” (2020), with K. Kalayci and C. Pimienta, *Experimental Economics*, 23, 468-492.
5. “Welfare Comparison of Electoral Systems under Power Sharing” (2016), with P. Man and B. Nguyen, *Social Choice and Welfare*, 47 (2), 413-429.
6. “Mandate and Paternalism: A Theory of Large Elections” (2015), with P. Man and R. Walsh, *Games and Economic Behavior*, 93, 1-23.
7. “Selection, Tournaments, and Dishonesty” (2015), with L. Friesen and L. Gangadharan, *Journal of Economic Behavior and Organization*, 110, 160-175.
8. “(Don’t) Make My Vote Count” (2015), with S. Sanchez Pagés, *Journal of Theoretical Politics*, 27(4), 544-569.
9. “Economic Incentives and Social Preferences: Causal Evidence of Non-Separability” (2014), with L. Stanca, *Journal of Economic Behavior and Organization*, 108, 273-289.
10. “The Effect of Power Imbalances on Incentives to Make Non-Contractible Investments” (2013), with O. Kirchkamp and H. Rainer, *European Economic Review*, 61, 169-185.
11. “Single versus Multiple-Prize All-Pay Auctions to Finance Public Goods: An Experimental Analysis” (2012), with L. Stanca, *Journal of Economic Behavior and Organization*, 81 (2), 677-688.
12. “When Less is More: Rationing and Rent Dissipation in Stochastic Contests” (2012), with L. Stanca, in press, *Games and Economic Behavior*, 74 (1), 170-183.
13. “The Important Thing Is not (Always) Winning but Taking Part: Funding Public Goods with Contests” (2011), *Journal of Public Economic Theory*, 13 (1), 1-22.
14. “A Prize to Give for: An Experiment on Public Good Funding Mechanisms” (2010), with L. Corazzini and L. Stanca, *Economic Journal*, 120 (547), 944-967.
15. “How Context Matters: A Survey Based Experiment on Distributive Justice” (2007), *Journal of Public Economics*, 91 (7-8), 1399-1422.

Books

1. *Principles of Economics*, first edition (2019), I. Dobrescu, A. Motta, M. Faravelli and S. McWhinnie.
2. *Principles of Microeconomics*, first edition (2015), I. Dobrescu, A. Motta, M. Faravelli and S. McWhinnie.

WORKING PAPERS

RESEARCH IN PROGRESS

- “The Wisdom of the Crowd? A Large-scale Experiment on Costly Information Acquisition”, with R. Bayer and C. Pimienta.
- “Conflict in the Pool”, with L. Balafoutas and R. Sheremeta.
- “Gender, Discouragement, and the Stigma of Failure”, with U. Khalil and S. Ponnusamy.
- “Behavioral Biases in Voting”, with B. Gordon and V. te Velde.
- “On the Stability of Moral Norms”, with F. Fllucchi and S. Quercia.

TEACHING EXPERIENCE

- **Undergraduate:** Economics for Business, Introductory Microeconomics, Public Finance, Human Resources Economics, PPE Thesis (The University of Queensland); Microeconomics, Experiments in Economics (University of St Andrews).
- **Graduate:** Public Economics (The University of Queensland); Thinking Strategically, Comparative Economics, The New Institutional Economics, The Economics of Negotiations (University of St Andrews).

SUPERVISION

- Supervisor of Ph.D. candidate Cameron Murray, University of Queensland. 2012-2016

GRANTS

- ARC Discovery Grant - \$213,000 for the project *Information Acquisition and Voting Behaviour*, with C. Pimienta and H. Yuan. 2019-2021
- UNSW Business School Breakthrough Research Grant - \$60,000 for the project *Good Decisions in Education: The Smart Tech and Education Project (STEP)* with I. Dobrescu, A. Motta, R. Holden, M. King, V. Panchenko, K. Ooi, M. Coffey and S. McWhinnie. 2018
- ARC Discovery Grant - \$139,000 for the project *Legitimacy and representation: A comprehensive study of electoral systems and strategic voting behaviour*, with C. Pimienta and G. Gratton. 2014-2016
- UQ Early Career Researcher Grant award of \$14,500 for the project *Make my vote count?*, The University of Queensland. 2012
- UQ Collaboration and Industry Engagement Fund (CIEF) award of \$69,618 for the project *The design of a market for tradeable emissions permits for water pollution in coastal catchments*, with S. McDonald and R. Tourky, The University of Queensland. 2011
- UQ New Staff Research Start-Up Fund award of \$12,000 for the project *Rationing and rent dissipation in stochastic contests*, The University of Queensland. 2011

FELLOWSHIPS AND AWARDS

- UQ Citation for Outstanding Contributions to Student Learning, The University of Queensland. 2019
- Excellence in Education Award for Building Integrated Learning Environments - Faculty of Business, Economics and Law, The University of Queensland. 2018
- Award for Excellence in Teaching: Small Undergraduate Courses - School of Economics, The University of Queensland. 2012
- Graduate Fellowship, Università di Milano Bicocca. 2006-2007
- Research and Teaching Scholarship, University of Edinburgh. 2003-2006
- Graduate Scholarship, Università di Milano Bicocca. 2002-2005

PRESENTATIONS

Seminars and Invited Presentations

- Università di Padova (Italy); Università Cattolica di Milano (Italy); University of Exeter (UK); Humboldt University (Germany); GATE Lyon (France); Università di Bologna (Italy); Masaryk University (Czech Republic); WU Wien (Austria); Behavioral Public Economics Workshop, WU (Austria). 2019
- ABC Workshop, The University of Sydney (Australia); The University of Melbourne (Australia); Queensland University of Technology (Australia); Deakin University (Australia); University of Technology Sydney (Australia). 2018
- University of Edinburgh (UK); University of New South Wales (Australia). 2017
- Keio University (Japan), Monash University (Australia). 2016
- Monash University (Australia). 2014
- University of Western Australia (Australia). 2013

- University of Technology Sydney (Australia); Università di Milano Bicocca (Italy); University of Adelaide (Australia); University of New South Wales (Australia); University of Edinburgh (UK). 2012
- Queensland University of Technology (Australia); University of Melbourne (Australia); Victoria University of Wellington (New Zealand); Higher School of Economics (Russia); New Economic School (Russia). 2011
- University of Queensland (Australia); Universidade Nova de Lisboa (Portugal); University of Pittsburgh (USA); University of Nottingham (UK); Middlebury College (USA); Purdue University (USA); University of Cologne (Germany); European School on New Institutional Economics (France); Monash University (Australia). 2010
- University of Edinburgh (UK); University of Aberdeen (UK); Universidad de Alicante (Spain). 2008-9
- University of Stirling (UK); University of St Andrews (UK); University of Aberdeen Business School (UK); Norwegian School of Economics and Business Administration (Norway); Workshop on Social and Moral Norm in Intentional Action, CSMN Oslo (Norway). 2006-7

Conferences

- ESA World Meeting, Vancouver (Canada); ESA European Meeting, Dijon (France). 2019
- ESA Australasian Meeting, Brisbane (Australia). 2018
- ESA European Meeting, Vienna (Austria). 2017
- ESA European Meeting, Bergen (Norway); ANZWEE, Brisbane (Australia). 2016
- Workshop IO 2014, Alberobello (Italy). 2014
- ESA World Meeting, Zurich (Switzerland); ANZWEE, Brisbane (Australia). 2013
- AETW, Sydney (Australia); MPSA, Chicago (USA); SAEe 2012, Vigo (Spain). 2012
- PET Conference, Bloomington (USA). 2011
- ESA World Meeting, Copenhagen (Denmark); ANZWEE, Sydney (Australia). 2010
- IMEBE Conference, Granada (Spain); EEA Annual Conference, Barcelona (Spain); ESA European Meeting, Innsbruck (Austria). 2009
- World Congress of the Game Theory Society, Evanston (USA); ESA International Conference, Pasadena (USA). 2008
- RES Annual Conference, Warwick (UK); Second Ph.D. Presentation Meeting, London (UK). 2007
- ESA International Meeting, Nottingham (UK); International Conference on Game Theory, SUNY Stony Brook (USA); Spring Meeting of Young Economists, Sevilla (Spain). 2006
- ESA International Meeting, Amsterdam (Netherlands); Spring Meeting of Young Economists, Warsaw (Poland); Annual Conference of the European Public Choice Society, Berlin (Germany); Annual Conference of the Scottish Economic Society, Perth (UK). 2004

ADMINISTRATIVE DUTIES

- BESC Director, UQ. 2019-present
- Chair of the Marketing Committee, School of Economics, UQ. 2015-2018
- Research Higher Degree Coordinator, School of Economics, UQ. 2014-2015
- School Seminar organizer, School of Economics, UQ. 2011-2013
- Member of the Search and Visitors committee, School of Economics, UQ. 2011-2013
- School Seminar organizer, School of Economics & Finance, University of St Andrews. 2008-2010

REFEREEING ACTIVITY

American Journal of Political Science, Econometrica, Economica, Economic Inquiry, The Economic Journal, Economic Record, Economics Letters, Economics & Philosophy, European Economic Review, Experimental Economics, Games and Economic Behavior, International Economic Review, Journal of Conflict Resolution, Journal of Economic Behavior and Organization, Journal of Economic Inequality, Journal of Economic Psychology, Journal of Economic Surveys, Journal of Economic Theory, Journal of Institutional and Theoretical Economics, Journal of Public Economics, Journal of Public Economic Theory, Kyklos, Labour Economics, Management Science, Mathematical Social Sciences, Metroeconomica, Review of Behavioral Economics, Scandinavian Journal of Economics, Social Choice and Welfare.

OTHER MERITS

- Workshop organizer at the European School on New Institutional Economics, Cargese (France). 2010

LANGUAGES

- Italian (native), English, Spanish, Catalan.